



Spyglass 365 for Life Sciences

A flexible, secure, regulatory-focused, and cost-effective solution for IT needs

The Challenge

There are many challenges when launching a biotech business, specifically regarding IT. Common obstacles are:

- Countless security and compliance requirements
- Speed to market concerns
- Multi-location collaboration needs
- Reliable support
- Rapid growth

The Solution

Spyglass 365 provides Life Sciences firms with a flexible, secure, regulatory-focused, and cost-effective solution for your IT needs. Our offer is a **flexible model** where you can supplement or outsource your IT department with industry leading certified Microsoft Cloud experts that know the Life Sciences industry.

Spyglass 365 for Life Sciences provides full support for your Microsoft Cloud and M365 environments, covering all your implementation, development, security, and support needs. Our solution is:

- **Secure-** Based on Zero Trust principles, policies, and best of breed technology
- **Regulatory-Focused-** Data and Information Governance and Classification are at the forefront to help with future compliance and audit needs
- **Cost-Effective-** Designed for the future, but priced for now, with all necessary IT components that enable growth and scale



The Outcome

Secure

- Zero Trust Security Setup and Policies
- Identity Management
- Secure Infrastructure
- Secure File Transfer for Vendor and Clinical Data
- Mobile Device Management
- Endpoint Management
- Internal External Collaboration
- Secure Collaboration Suite in M365
- Role Based Access Control

Regulatory-Focused

- Policies, SOPs, Lists, Forms, and Work Instructions
- GxP Cloud Environment
- Multi-Cloud Support
- Server Management & Patching
- IP Protection
- Master Systems List
- Information Classification

Cost-Effective

- Zero Touch PC deployment
- Full Collaboration Suite in M365
- Migration from Legacy Systems
- Tool Consolidation
- Microsoft License management and compliance
- Cloud Cost Management
- Multi-Cloud Support and Server Management
- Just-in-Time Right Sized Environment

Offer Overview

Spyglass 365 for Life Sciences provides:

- **Dedicated Team**
 - Cloud, Security, Data and GxP aware Experts
- **Full IT Assessment and Roadmap**
 - Evaluation, collaboration, creation, execution and tracking of comprehensive IT Roadmap
- **License Review and Management of Microsoft software**
 - Software Asset Management Review of Resources
 - Maximize current use of existing licenses and spend on Microsoft Cloud
 - Review features already included in current licenses that can be implemented
- **Project Work** such as:
 - Migrations
 - Cloud Adoption and Configuration
 - MFA implementation
 - Customizations to O365 and Azure
 - Feature implementation, configuration and ongoing maintenance and support
- **Break/Fix tickets**
- **JIRA Ticketing System**
 - Email and web portal for ticket submission, communication, and tracking
- **Microsoft feature administration and training**
- **Compliance/Audit Assessment support**
- **Assistance with writing Policies, SOPs, Lists, Forms, and Work Instructions**
 - ex. Onboarding, Offboarding, Change Control
- **Custom Collaboration Schedule**
 - Daily/Weekly/Biweekly/Monthly/Quarterly/Annual meetings
- **Microsoft new feature and update monitoring** applicable to your environment and usage
- **Power BI dashboard**
 - Tracking time and estimates
 - Updated daily with previous days data and kept perpetually for tracking and trending
- **Custom on prem and 3rd party software/hardware support available**

Custom and Flexible Delivery Model

Spyglass 365 for Life Sciences includes a flexible Delivery Model custom built to meet your specific needs with the ability to scale up and down as needed.

- Onshore and offshore options
- Fulltime dedicated team
- Fractional team
- Access to full suite of expertise
- Dedicated Program/Account Manager to manage roadmap and projects
- Integrated with your team or fully outsourced options
- Remote team with onsite as necessary



Why Spyglass?

We are **Cloud, Data, and Security experts**. We are a **Direct Microsoft Cloud Reseller** and **certified in all Microsoft products**. At Spyglass, we are not trying to be everything to everyone. We are **focused on our expertise** and deliver that to you with our **flexible model**. **We know IT** and understand the IT needs of a Life Sciences organization. Lastly, we are a **local** New England based company who is **dedicated to customer service**, with a 90% repeat customer rate.

Spyglass MTG Can Help!

We can help you implement an IT solution for your Life Sciences organization. [Contact us today!](#)

About Spyglass MTG- A Women Owned/Women Led Company

For over 15 years, we've closely partnered with Microsoft to bring their vast and expanding suite of enterprise solutions to our clients. We leverage proven methodologies, migration tools and expert consultants to architect, build, deploy, migrate to, and manage Microsoft solutions. Whether you are deploying or upgrading M365, implementing Azure, deploying Teams, building a SharePoint Site, developing a Security or Governance Model, designing a Modern Warehouse or BI Solution, or developing AI apps on the Power Platform, we can help!



Infrastructure Azure
Data & AI Azure
Digital & App Innovation Azure
Modern Work
Security