Maximize the Value of Your Microsoft 365 Licenses

See what Spyglass MTG can do for your small business

The Challenge:

Decisions around software licensing can have a significant impact on a company's budget. As a top-tier Microsoft Partner, we can offer the lowest rates on the market for product and service. Unsure of how to maximize your Microsoft licensing with your GoDaddy account? Wondering what features are included with which license type? These are just some of the key questions to consider when thinking about your Microsoft license purchases.
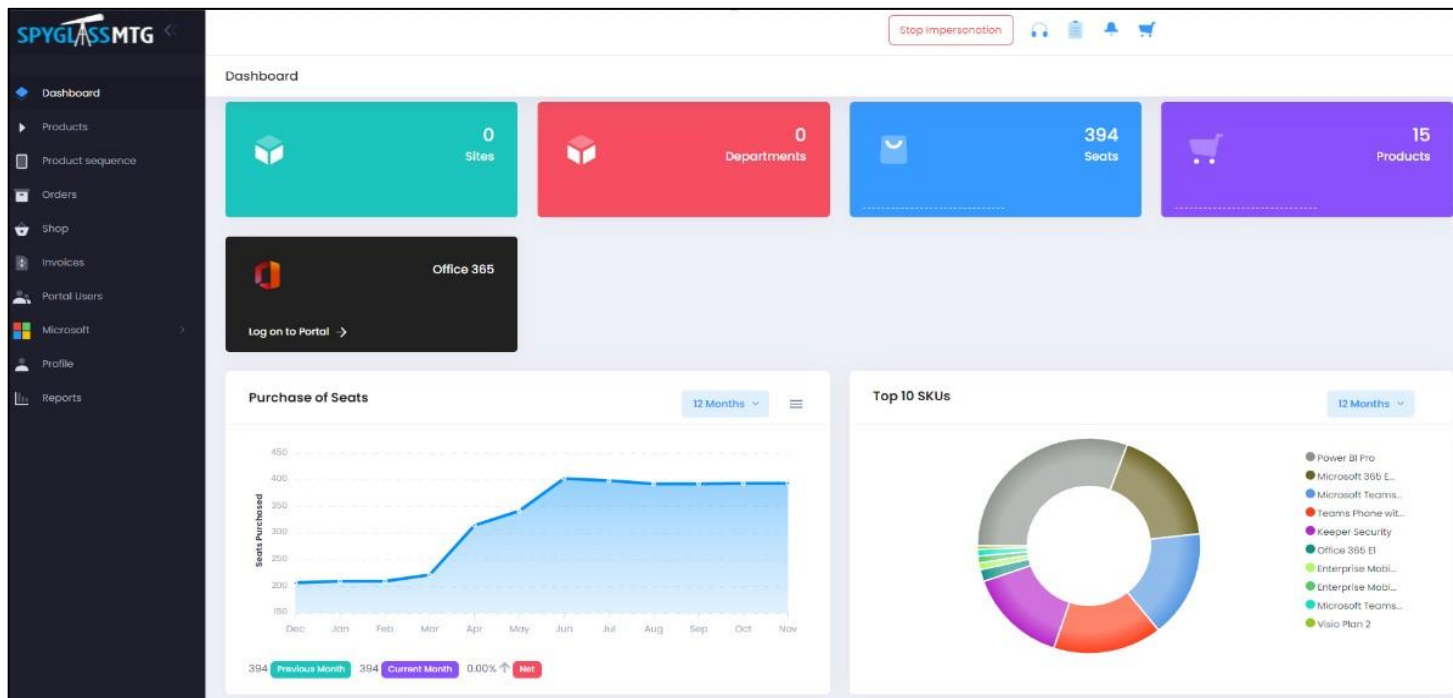
The Solution

By leveraging our 15+ years navigating Microsoft licensing options and Microsoft certified licensing staff, Spyglass MTG can help you design and execute the licensing model that works best for your organization.

In addition, Spyglass MTG's CSP offering includes access to an online portal which allows YOU to manage your own subscriptions and licenses. Modifications in the portal will update to your tenant within a matter of minutes, thereby giving you the ability to add and remove licenses as needed for hiring changes.

All license costs are prorated up to the day they are added, and removal follows the NCE subscription of monthly or annual termed.

Leveraging our CSP ability to provide discounted license purchases ensures you are receiving the highest value at the lowest cost.

Our CSP portal is easy to use, completely self-service, and gives you the ability to simply add and remove licenses as you wish. Here is a look at a sample dashboard:

Monthly Term SKUs	Retail	Discount	Spyglass Pricing	Potential Per User Savings
Microsoft 365 E5	$68.40	10%	$61.56	$82.08
Microsoft 365 E3	$43.20	10%	$38.88	$51.84
Office 365 E5	$45.60	10%	$41.04	$54.72
Office 365 E3	$27.60	10%	$24.84	$33.12
Business Premium	$26.40	10%	$23.76	$31.68
Office 365 E1	$12.00	5%	$11.40	$7.20
Microsoft 365 Business Basic	$7.20	5%	$6.84	$4.32
Enterprise Mobility & Security E3	$12.72	5%	$12.08	$7.63
Enterprise Mobility & Security E5	$19.68	5%	$18.70	$11.81
Microsoft 365 E5 Security	$14.40	5%	$13.68	$8.64
Microsoft 365 E5 Compliance	$14.40	5%	$13.68	$8.64
Power BI Premium	$24.00	5%	$22.80	$14.40
Project Plan 3	$36.00	5%	$34.20	$21.60
Project Plan 5	$66.00	5%	$62.70	$39.60
Visio Plan 2	$18.00	5%	$17.10	$10.80

Annual Term SKUs	Retail	Discount	Spyglass Pricing	Potential Per User Savings
Microsoft 365 E5	$684.00	10%	$51.30	$68.40
Microsoft 365 E3	$432.00	10%	$32.40	$43.20
Office 365 E5	$456.00	10%	$34.20	$45.60
Office 365 E3	$276.00	10%	$20.70	$27.60
Business Premium	$264.00	10%	$19.80	$26.40
Office 365 E1	$120.00	5%	$9.50	$6.00
Microsoft 365 Business Basic	$72.00	5%	$5.70	$3.60
Enterprise Mobility & Security E3	$127.20	5%	$10.07	$6.36
Enterprise Mobility & Security E5	$196.80	5%	$15.58	$9.84
Microsoft 365 E5 Security	$144.00	5%	$11.40	$7.20
Microsoft 365 E5 Compliance	$144.00	5%	$11.40	$7.20
Power BI Premium	$240.00	5%	$19.00	$12.00
Project Plan 3	$360.00	5%	$28.50	$18.00
Project Plan 5	$660.00	5%	$52.25	$33.00
Visio Plan 2	$180.00	5%	$14.25	$9.00

- Pricing finalized at CSP Subscription startup. Potential savings is per user per year.

- All pricing through NCE, as of 11/2023, and does not include applicable state taxes.

Spyglass MTG Can Help!

We can help you navigate all the licensing options to execute a model that works best for you. Contact us today!

About Spyglass MTG- A Women Owned/Women Led Company

For over 15 years, we've partnered with Microsoft to expertly deliver their vast and ever-evolving suite of enterprise solutions to clients. Specializing in Data, AI, and Security services on the Microsoft clouds, we can help you select, architect, implement, migrate to, and manage your Microsoft products. With Spyglass as your trusted ally, you can securely harness the power of Microsoft technology to drive strategic business decisions, optimize processes, predict customer behavior, spot market trends, and empower your business to stay ahead in today's competitive landscape.

SPYGLASS MTG   **Microsoft** Solutions Partner

Infrastructure Azure
Data & AI Azure
Digital & App Innovation Azure
Modern Work
Security