Spyglass 365 for Azure

A flexible, secure, and cost-effective solution for all your IT needs

The Challenge

There are many challenges when launching and running a small to mid-size business, specifically when it comes to managing your Azure environment. Common obstacles are:

- Increasing security threats – 43% of breaches are in small businesses
- Speed to market concerns
- Cost Containment
- Reliable support
- IT Knowledge is not part of core business

The Solution

Spyglass 365 provides small to mid-sized firms with a flexible, secure, and cost-effective solution for your Azure operational needs. Our offer is a customized model where you can supplement or outsource your IT department with industry leading certified Cloud experts. Our project begins with a full Azure Assessment and Roadmap resulting in a go forward Azure and licensing plan and custom support model.

Spyglass 365 for Azure an provide full support for your Microsoft Cloud and M365 environments, covering all your implementation, development, security, licensing, and support needs. Our solution is:

- **Secure-** Based on Zero Trust principles, policies, and best of breed technology
- **Flexible-** Customized and right sized for your unique needs
- **Cost-Effective-** Designed for the future, but priced for now, with all necessary IT components that enable growth and scale

The Outcome

Secure

- o Zero Trust Security Setup and Policies
- o Identity Management
- o Secure Infrastructure
- o Secure File Transfer for Vendor and Clinical Data
- o Mobile Device Management
- o Endpoint Management
- o Internal External Collaboration
- o Secure Collaboration Suite in M365
- o Role Based Access Control

Flexible Model

- o Elastic model designed to cover current needs with ability to scale
- o Focused on the cloud with some on-prem support available
- o Full support model provided in customized plan
- o On-Demand access to all expertise

Cost-Effective

- o Zero Touch PC deployment
- o Full Collaboration Suite in M365
- o Migration from Legacy Systems
- o Tool Consolidation
- o Microsoft License management and compliance
- o Cloud Cost Management
- o Multi-Cloud Support and Server Management
- o Just-in-Time Right Sized Environment

Offer Overview

Spyglass 365 provides:

- **Dedicated Team**
  - Cloud, Security, Data and Experts
- **Full IT Assessment and Roadmap**
  - Evaluation, collaboration, creation, execution and tracking of comprehensive IT Roadmap
- **License Review and Management of Microsoft software**
  - Software Asset Management Review of Resources
  - Maximize current use of existing licenses and spend on Microsoft Cloud
  - Review features already included in current licenses that can be implemented
- **Project Work** such as:
  - Landing Zone deployments and modernization
  - Cloud Migrations
  - Improve Cloud Security Posture
  - Feature implementation, configuration and ongoing maintenance and support
- **Break/Fix tickets**
- **JIRA Ticketing System**
  - Email and web portal for ticket submission, communication, and tracking

- **Microsoft feature administration and training**
- **Assistance with writing Policies, SOPs, Lists, Forms, and Work Instructions**
  - ex. Onboarding, Offboarding, Change Control
- **Custom Collaboration Schedule**
  - Daily/Weekly/Biweekly/Monthly/ Quarterly/Annual meetings
- **Microsoft new feature and update monitoring** applicable to your environment and usage
- **Power BI dashboard**
  - Tracking time and estimates
  - Updated daily with previous days data and kept perpetually for tracking and trending
- **Custom on prem and 3rd party software/hardware support available**

Custom and Flexible Delivery Model

Spyglass 365 includes a flexible Delivery Model custom built to meet your specific needs with the ability to scale up and down as needed.

- Onshore and offshore options
- Fulltime dedicated team
- Fractional team
- Access to full suite of expertise
- Dedicated Program/Account Manager to manage roadmap and projects
- Integrated with your team or fully outsourced options
- Remote team with onsite as necessary

Why Spyglass?

We are **Cloud, Data, and Security experts**. We are a **Direct Microsoft Cloud Reseller** and **certified in all Microsoft products**. At Spyglass, we are not trying to be everything to everyone. We are **focused on our expertise** and deliver that to you with our **flexible model**. **We know IT** and understand the IT needs of a small to mid-sized organization. Lastly, we are a **local** New England based company who is **dedicated to customer service**, with a 90% repeat customer rate.

Spyglass MTG Can Help!

We can help you implement an IT solution for your organization. Contact us today!

SPYGLASS MTG   **Microsoft Solutions Partner**

Infrastructure Azure
Data & AI Azure
Digital & App Innovation Azure
Modern Work
Security