



Spyglass MTG:

**Delivering Data, AI, and Security Services
On the Microsoft Clouds**

Spyglass MTG: Microsoft Technology Group

For over 15 years, we've partnered with Microsoft to expertly deliver their vast and ever-evolving suite of enterprise solutions to clients. Specializing in Data, AI, and Security services on the Microsoft clouds, we can help you select, architect, implement, migrate to, and manage your Microsoft products. With Spyglass as your trusted ally, you can securely harness the power of Microsoft technology to drive strategic business decisions, optimize processes, predict customer behavior, spot market trends, and empower your business to stay ahead in today's competitive landscape.

Data & AI

With deep experience in planning and delivering data, analytics, and AI solutions in the cloud, we enable customers to use the full breadth of their assets to help build transformative and secure analytical and AI solutions at enterprise scales.

- **AI Transformation-** Unlock the full potential of Artificial Intelligence for your organization through comprehensive AI Transformation services designed to revolutionize your business.
- **AI Coaching Service-** With our expertise in implementing prebuilt AI Models, including the full suite of Azure AI Services which includes OpenAI, as well as Microsoft 365 Copilot, Security Copilot, Windows Copilot, GitHub Copilot, Copilot in Power BI, Copilot in Power Apps, Copilot in Microsoft Fabric and more, we help businesses like yours navigate the AI Transformation landscape with ease and confidence.
- **Intelligent Data Platform & Data Integration-** Implement a modern data structure and give your team the freedom to query data on their terms at limitless scale.
- **Data Governance & Master Data Management (MDM)-** The foundational component of your digital transformation. Enable a unified approach to data governance with Master Data Management.
- **Cloud Scale Analytics-** Utilize domain driven Analytics to improve your business and gain valuable business insights from your data.
- **Data Science & Advanced Analytics-** Propel data-driven organizations with Advanced Analytics. Unlock the power of your data to become an insights-driven business.

Security & M365

The nature of work has changed. With Microsoft Modern Workplace and Enterprise Mobility and Security (EMS) solutions, Spyglass can help you improve employee productivity and create more seamless communication and collaboration across locations and platforms while maintaining the security and integrity of systems and data.

- **Identity & Access Management-** Identity and Access Management (IAM) is a critical component of securing not only cloud, but all environments and applications within a corporation.
- **Data Governance-** Data Governance is a critical component for any organization if they wish to secure, protect, and manage their data effectively.
- **Device Management-** Device Management allows organizations to control, manage, secure, update, and deploy devices centrally with minimal management overhead. Device Management is a crucial part of any maturing organization.
- **Threat Protection-** Using the Microsoft Defender suite of products can help to not only protect e-mail, endpoints, SaaS, and Identities, it also provides a single console that can be used to hunt for advanced threats and perform investigations from.
- **Migrations-** Migrate to more modern and functional Microsoft platforms with ease. We can help you migrate your current and outdated platforms to many of Microsoft's all-encompassing platforms.
- **Mergers & Acquisitions-** We've partnered closely with Microsoft to bring their vast and expanding suite of enterprise solutions to clients to speed up the merger & acquisition process which can reduce disruptions to business.
- **Collaboration-** Empower your employees to work together. We'll help you empower employees with streamlined digital processes that foster creativity, collaboration, and brand value.

Cloud Solutions

To remain competitive in today's digital world, companies must gain agility and efficiency, drive innovation through new data-driven insights, and capture advantages through cloud-based advances. With Azure, we're ready to help you deliver new innovations for your customers through state-of-the-art cloud solutions whether it's lift and shift, hybrid cloud, multi-cloud, or any combination.

- **App Modernization-** Modernize your application portfolio in the Azure Cloud. Advanced digital technologies are disrupting the business world as we know it, don't be left behind!
- **Infrastructure DevOps-** Make the shift from managing infrastructure by hand to managing it through automation.
- **Azure Landing Zone Deployment-** Ensure your Azure environment is set with a solid and scalable foundation.
- **Cloud Security-** Simplify and fortify security with Microsoft 365 and Azure Cloud Security Solutions. It is crucial to make sure that your information, users, applications, data, and other cloud components are secured.
- **Low Code Solutions-** Build end-to-end business solutions with Microsoft's Power Platform. Microsoft's Power Platform is a low-code / no-code platform that empowers everyone to innovate.
- **ISVs for Azure-** Helping Independent Software Vendors succeed. Giving ISVs the tools to successfully launch offers in the Microsoft Azure Marketplace.

Managed Services

Oftentimes, companies need external IT support or services in areas like network, application, infrastructure, and security. This is the perfect reason to hire a Managed Service Provider to help fill the necessary gaps in your business. Spyglass MTG offers a variety of managed service options to meet each of our customers' unique needs based on their size and complexity.

- **Spyglass 365-** Spyglass 365 is a full Microsoft technology department at a fraction of the cost. Supplement your IT department with industry leading certified Microsoft experts for less than the cost of one FTE.
- **Microsoft Licensing/CSP-** Maximize the value of your Microsoft cloud licensing and see what a Cloud Solution Provider can do for you. We can help you align licensing to business needs and find areas to cut costs, which is key in getting the most value from these investments.
- **Spyglass Staffing-** Spyglass Staffing is dedicated to fulfilling all your technology staffing needs. While not all projects require the full consulting breadth that our broader team provides, Spyglass Staffing provides the specific resource(s) needed to round out your internal team and fulfill your requirements.



About Spyglass MTG

Spyglass MTG (Microsoft Technology Group) is a women owned/women led consulting firm focused on delivering Data, AI and Security solutions on the Microsoft clouds. For over 15 years, we've partnered with Microsoft to bring their vast and expanding suite of enterprise solutions to our clients. No matter what part of your journey you are on from initial design through implementation, upgrade or maintenance, Spyglass can help pave your way. We leverage proven methodologies, accelerators, migration tools and expert consultants to architect, build, deploy, migrate to, and manage Data, AI, and Security solutions on the Microsoft clouds. Whether you are embarking on an AI transformation, designing a Modern Data Warehouse or BI Solution, deploying or upgrading M365, modernizing on Azure, developing a Security or Governance Model, or developing AI apps on the Power Platform, we can help!

We are proud to be a Microsoft Solutions Partner with 5 Solutions Badges, FastTrack Ready status, and 5 advanced specializations.. With Microsoft experts at the ready, let us be your one-stop shop for all your Data, AI, and Security needs on the Microsoft clouds. We're here to help your business succeed.

Microsoft EXPERTS

10+ Years as a Gold Partner
5 Solution Badges
5 Advanced Specializations

Direct License Provider (CSP)

Direct Cloud
Solution Provider

OVER **25** YEARS

Average Onshore
Consulting
Experience

40+ %

Average Year-Over-
Year Growth Rate

UP TO **90 %**

Repeat
Engagements

100 %

Spyglass is Flexible, Dedicated, and
Committed to our Customer's Success

 **Microsoft**
Solutions Partner

Infrastructure Azure
Data & AI Azure
Digital & App Innovation Azure
Modern Work
Security

 **Microsoft**
Advanced Specializations

Teamwork Deployment
Adoption & Change Management
Analytics on Azure
Azure Data Warehouse Migration
Infra & Database Migration to Microsoft Azure
Power BI Partner

